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“ ” 2020 10 30

2020 36

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1            2020  
 2020

	104,678.96	190,868.33	54.84%
	108,355.68	190,058.00	57.01%
	2,794.39	5,157.87	54.18%

2020    7-9

2020    7-9

2020    7-12

50%

2020    7-12

2

2020    1-6    2019    2018

66.22%   68.59%   69.59%

10-12

2020 7-12 2021

2020 2021  
19.14 36.72

2020 2021

2020 7-12 2021 2020 1-6  
4.62 10.10

	191,372.37	367,165.00
	190,868.33	359,147.51
	100.26%	102.23%

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2020 7-12 2021

100.26% 102.23%

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2019

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2015

22.72

2019 35.27

11.62%

2020

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2020 2

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2020 3

2020 4

2020

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	152,877.62	190,868.33	359,147.51	4.48%	374,773.01	4.35%

	387,024.60	3.27%	393,650.94	1.71%	393,650.94	0.00%

2021 -2025 2021 4.48%

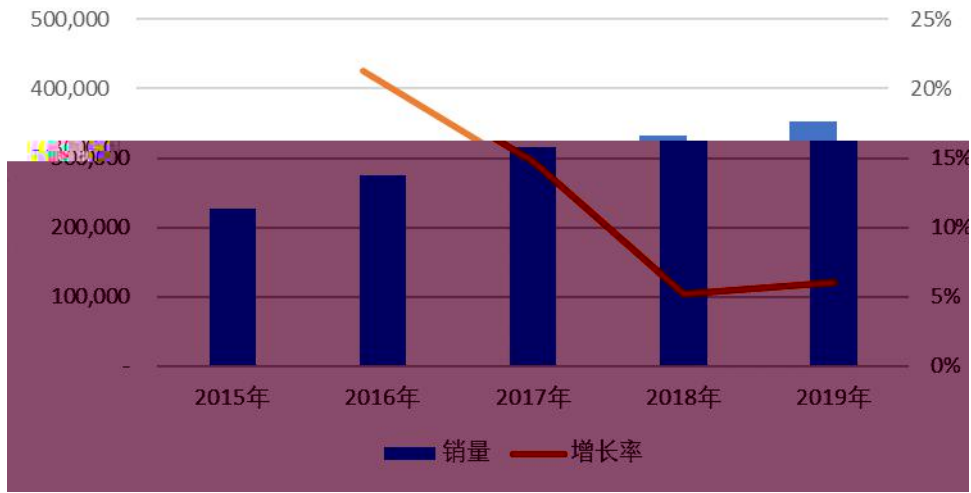
2021 2025 2.32%

1

2020 7 2025 2026

	227,184.00	275,512.00	316,148.00	332,558.82	352,708.05
		21.27%	14.75%	5.19%	6.06%

2015年-2019年标的公司销量及增长率



2015      2019

		55.07	73.29	111.69	114.80	117.00
		-	33.08%	52.39%	2.78%	1.92%
		8.62	14.80	24.08	26.13	27.50
		-	71.72%	62.67%	8.51%	5.24%
		85.27	107.45	107.02	105.30	106.03
		-	26.01%	-0.40%	-1.61%	0.36%
-		165.02	187.24	195.72	203.70	204.60
		-	13.47%	4.53%	4.08%	0.44%
		102.61	111.79	110.80	115.37	115.40
		-	8.95%	-0.89%	4.12%	0.03%
		60.23	66.01	73.06	74.14	77.10
		-	9.60%	10.68%	1.47%	3.99%

2016

2017

21.27%

14.75%

2015

2016

26%

2017 2016 - 2016 13.47% 2017  
4.53% 2016 8.95% 2017 2016  
2016 2017 9.60% 10.68%  
2016 2017

2016

2016 2017 33% 52%  
72% 63%

2018 2019

-

2018

2019

2019

2019

2015 227,184 2019 352,708

11.62%

2021 4.48% 2021 2025 2.32%

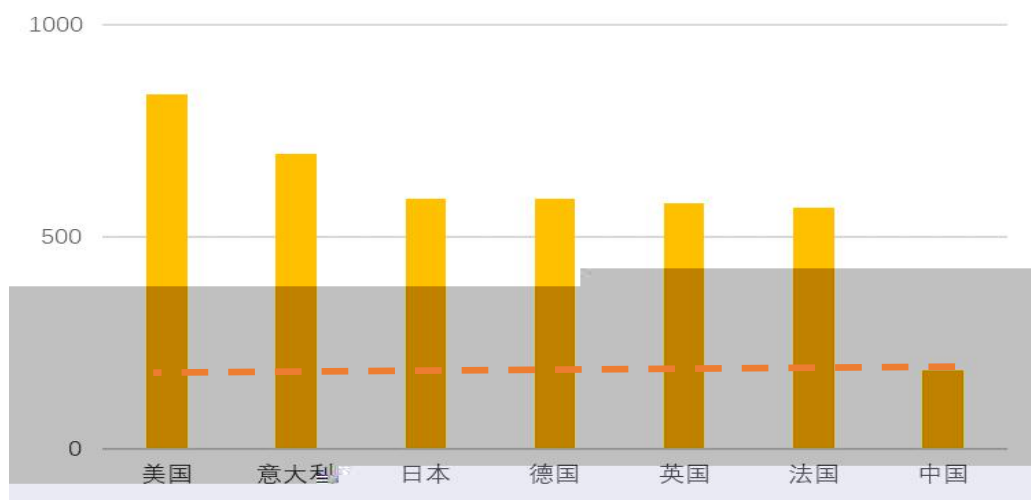
2015 2019

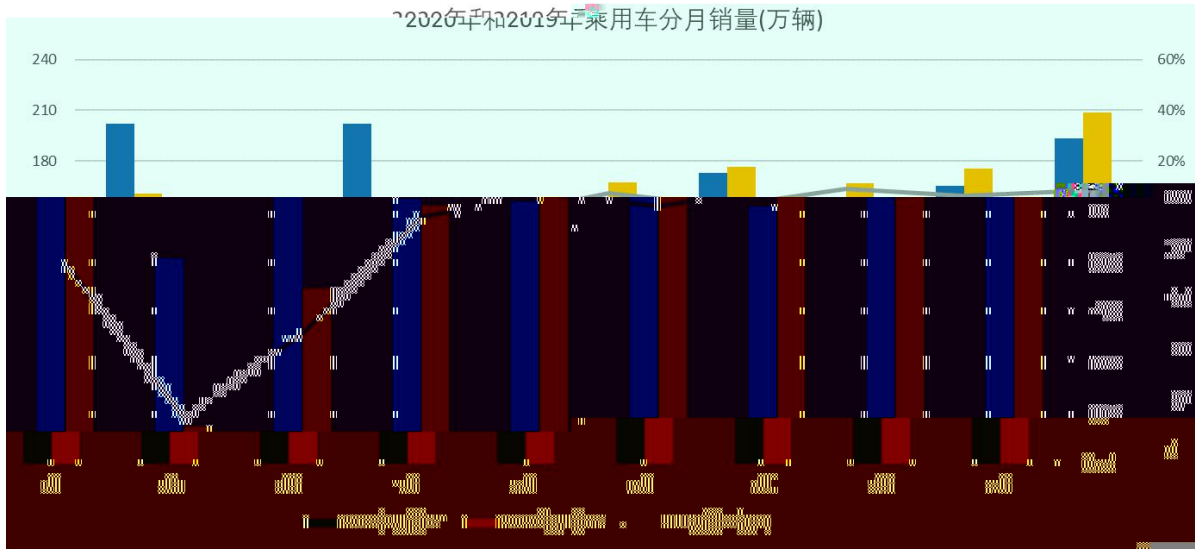
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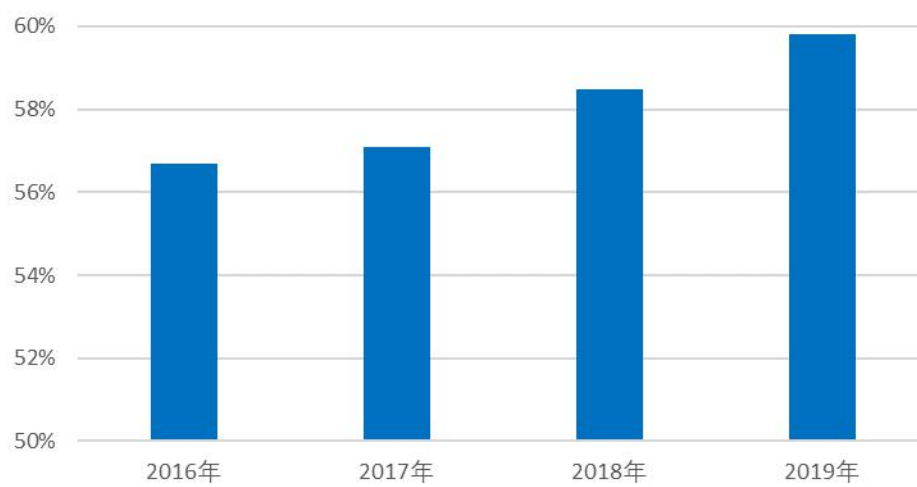
2019

2019

2016年至2019年乘用车销量前十车企市场占有率



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95%

2003

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2013

51%

49%

2004 \$

2012 2018

10

2023

2012

2019 8

	1	24,390.18	1	75,126.68	1	65,547.56	
	2	14,869.39	4	28,996.54	3	33,553.21	
	3	14,767.44	3	32,493.70	4	31,671.05	2019 8
	4	14,685.80	5	21,118.29	6	16,999.58	50%
	5	14,535.83	2	33,632.41	2	46,979.98	60%
	6	8,177.78	6	12,459.57	8	10,561.71	70%
	7	3,438.11	7	11,905.55	5	21,275.38	
	8	2,876.24	9	9,854.37	9	9,347.90	60%
	9	2,685.05	10	7,559.51	10	7,610.96	
	10	2,426.95	8	11,771.07	7	13,906.85	70%

2018      2019      2020      1-6

69.59%    68.59%    66.22%








	2019	14.88	7.85%	22
			160	2020 1-9
	16	63%		2019
		2019	18,299	
			2018	2019
38,865	2020 1-9	23,913		5



2  
2012

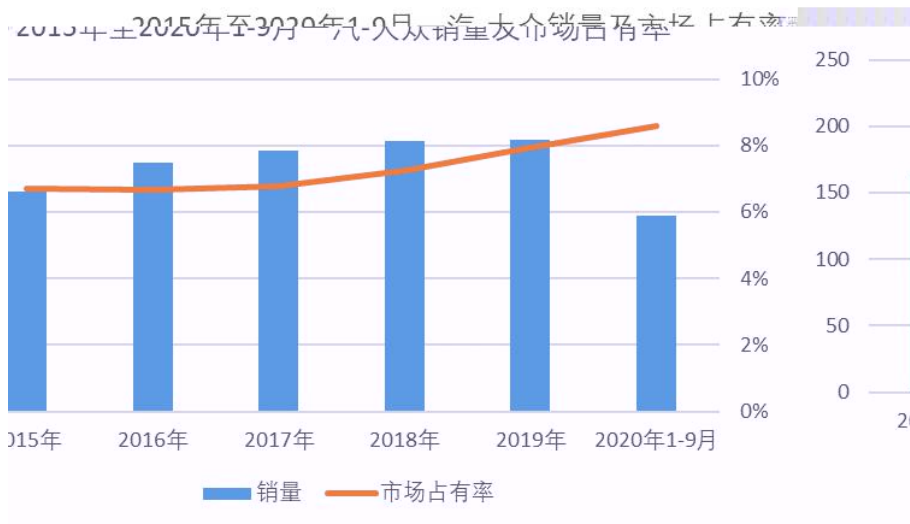
2012

2018

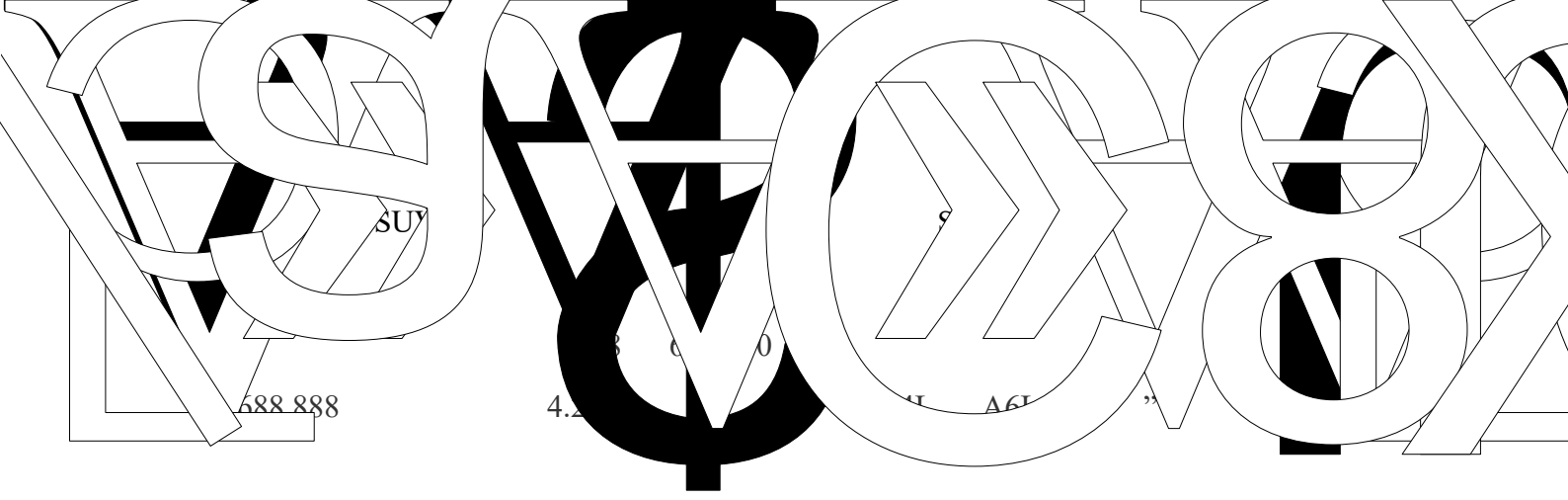
2023

1991

2015	2018	-	165.02	203.70
200			7.27%	2019
			2020	1-9
147.09	16			-



	2015	2019	2020	1-9
	-			2019
	A	B		20
	-			SUV
2019	-	SUV		2018
	-	SUV		
SUV			2019	-



SUV

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2018

2019

2019

SUV-VS5

-VA3

2019

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43,000

2020

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VS7

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2019 8

SUV 2017

2018

116.67

3.9% 2019

117.03

0.3% 2020 1-9

76.76

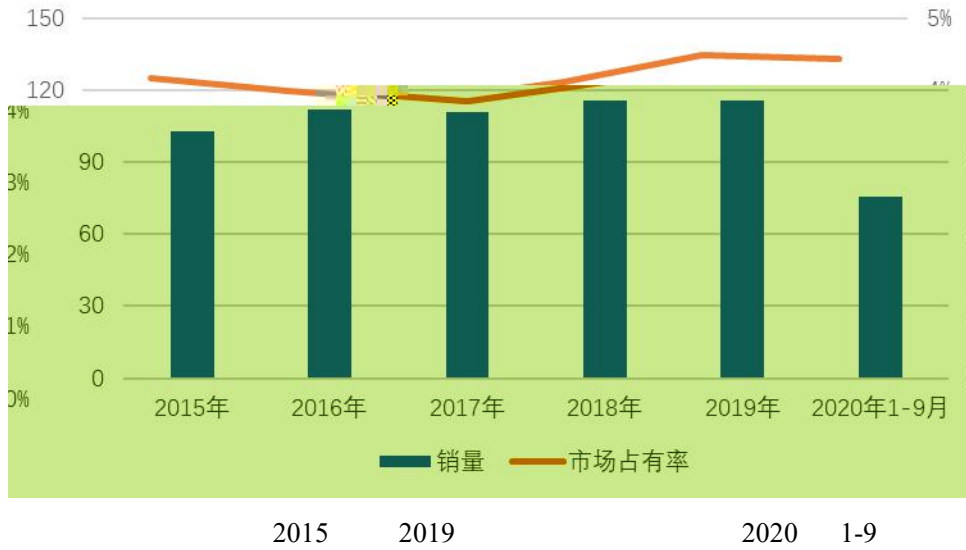
6

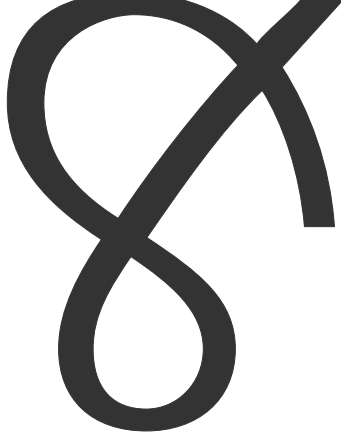
2019

SUV

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2015年至2020年1-9月东风日产销量及市场占有率




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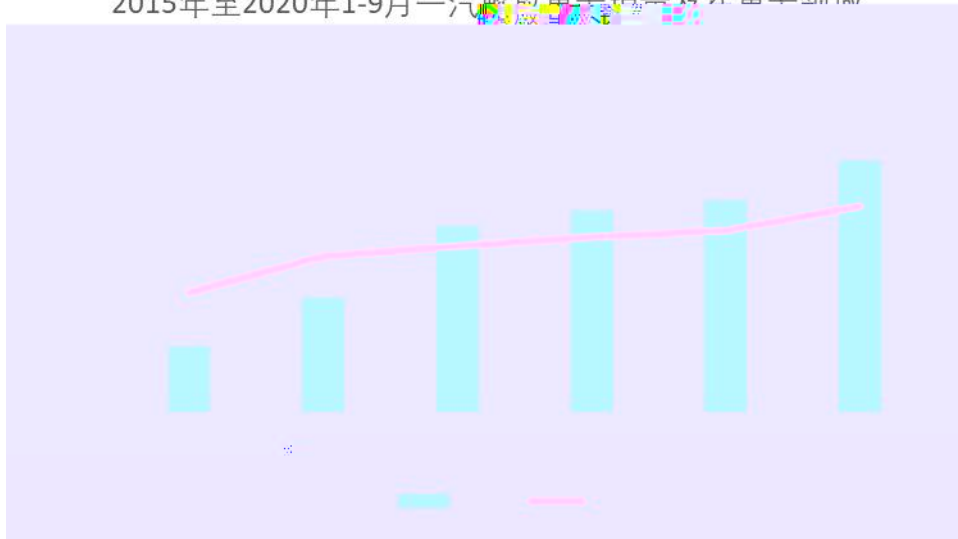
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			2018	2019	
	8.51%	5.24%	2020	1-9	32.55
2019		5		42%	

2015年至2020年1-9月一汽解放重卡销量及在重卡领域





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1998

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2005

2018 2019

2018

74.22

5.1% 2019

77.01

4.0%

2018

2020 1-9

54.89

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87,786

24.2%

4

2018

B

2017

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SUV

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SUV

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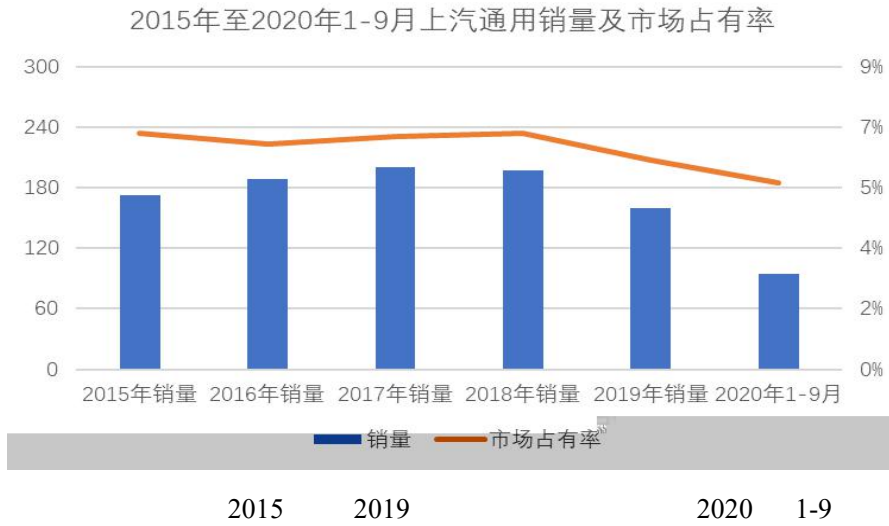


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2018 2019



2018

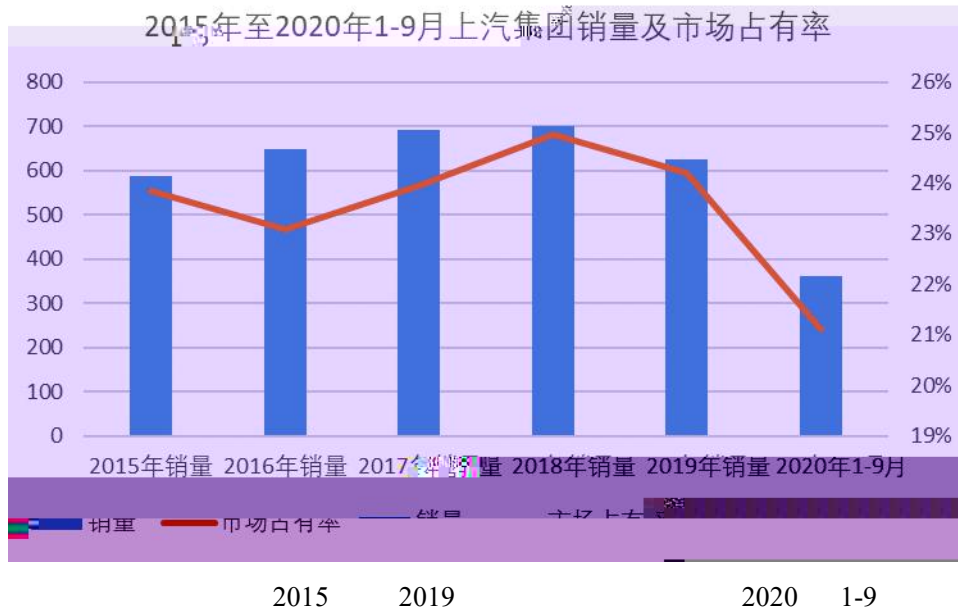
705.17

1.75%

2019 2020 1-9

2019

11.54%



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SUV

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2014 3 5 2014  
3 5 7  
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2017 12  
3 2020 5  
60.21%  
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2020 10 13



2020 10 13

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2014 3 5

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60.21%

100%

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		2018	2019
2020	1-6	53.00%	53.05%
		52.81%	
		17.45%	20.73%
		15.54%	

2020 6 30

69.47%

2020 7

-2025

	-	-	-	-	-	-
	3,418.30	1,246.91	2,401.17	887.17	3,666.70	986.43
	-	-	-	-	34.55	-
	87.80	6.67	22.03	22.27	47.23	26.21
	91.32	-	-	-	-	-
	-	-	5.87	5.66	-	-

96%

2020 6 30

2020

2020

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		22,488.85	9,802.22	12,194.84	11,129.10	11,359.91	9,973.01	11,608.78
		-	43.59%	54.23%	49.49%	50.51%	44.35%	51.62%
		761.92	456.34	430.94	380.15	329.35	280.13	266.18
		-	59.89%	56.56%	49.89%	43.23%	36.77%	34.94%
		294.88	106.81	180.65	145.62	128.75	113.80	124.83
		-	36.22%	61.26%	49.38%	43.66%	38.59%	42.33%
		23,545.65	10,365.37	12,806.43	11,654.86	11,818.01	10,366.93	11,999.79
		-	44.02%	54.39%	49.50%	50.19%	44.03%	50.96%

2020 -2025

1 2020 1-6



2

	151,817.96	79,668.33	96,128.88
	235,905.80	180,362.67	223,250.08

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2020 6 30

	45.78
	102,282.34
	49,489.84
	9,739.22
	211.36
	752.65
	38,193.95

2020 6

151,817.96

48,897.18

102,920.77

2020 11 9